

PLI Formula:-

Send Comments on the Proposed of BSNL HQR

Restructuring Cell, Corporate Office,
8th Floor, Bharat Sanchar Bhavan,
Janpath, New Delhi-110001
Tel No 23734343 / 23037346



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 1-5/2012-Restg

Date: 02.01.2015

Subject: Meeting of Joint Committee to evolve scheme of Bonus/Productivity Linked Incentive based on PMS

Please find enclosed requisite achievement figures of BSNL against some of the the Key performance indicator (KPIs) for the last four years which can be considered for inclusion in the performance based PLI Scheme.

Further, in this regard ,next meeting of the Joint Committee will be held as per details below:

Date : Tuesday, 27th Jan. 2015
Time : 11.00 A.M.
Venue : Conference Room, 8th Floor, Bharat Sanchar Bhavan,
New Delhi-110001.

All members of the committee are requested to make it convenient to attend the meeting with necessary inputs as per schedule mentioned above.

Encl: As above

Prabha
21/1/15
(Prabha Ji)
DGM (Restructuring)

To : All Committee members.

MANAGEMENT SIDE

1. Shri Shameen Akhtar	Sr. GM(SR)	Member
2. Shri Smita Choudhary	G.M. (EF)	Member
3. Shri R. K. Goyal	G.M. (Estt.)	Member
4. Smt. Madhu Arora	G.M. (Corp. Restr.)	Member-Convener
5. Shri Debkumar Chakrabarti	GM(Trg)	Member

STAFF SIDE

1. Shri P. Abhimanyu	Seceretary	Member
2. Shri Islam Ahmad	Leader	Member

Copy to: AGM (Admin) - It is requested that the Meeting Room, 8th floor, Bharat Sanchar Bhavan may be reserved/booked for this purpose.

Proposed KPIs to measure performance of Non-Executives for the purpose of PLI payment

S.No.	BU	Name of the KPI	Achievement for F.Y. 2011-12	Achievement for F.Y. 2012-13	Achievement for F.Y. 2013-14	Achievement for F.Y. 2014-15 (upto sep. 2014)
1	CFA	Gross Landline Connections	1,613,201	1,438,681	1,340,281	551,332
2		Total landline disconnection	4,370,414	3,460,351	3,298,196	1,670,517
3		Gross Broadband Connections	8910610	9927430	9,926,772	8,910,610
4		Total Broadband disconnections	813,530	1,028,490	1,180,320	723,100
5		100% Provision of new landline connections (within 7 days)	97.33%	94.69%	94.01%	98.27%
6		90% Fault clearance by next working day (Landline)	87.00%	75.90%	75.84%	93.45%
7		100% Fault clearance within 3 working days. (Urban Landline)	93.39%	93.53%	87.24%	100.00%
8		100% Fault clearance within 5 working days. (rural Landline)			90%	100%
9		Mean time to repair fault (MTTR)	7.05	10.01	11.50	3.41
10		Provisioning of broadband connections with in 15 days	99.01%	98.36%	98.86%	100.00%
11		Percentage of BB faults repaired by next working day(>90%)	92.94%	88.51%	90.66%	93.92%
12		Percentage of BB faults repaired within 3 working days.	99.30%	96.22%	97.95%	99.63%
13	CM	BTS Availability/Uptime	98.81%	98.68%	98.57%	98.12%
14		Increase of VLR	52285798	54053490	54955255	54873872
15	Over all	Sales turnover, excluding interest and other income(Operating turnover) (Rs. In Cr.)	25998	25655	26153	-
16		Increase in Revenue (over previous year) (Rs. In Cr.)	-1047	-343	-498	-